# SUSTAINABILITY HIGHLIGHTS 2019

Working together for sustainable agriculture







**FROM** OUR CEO

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OUR VALUE CREATION MODEL

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# SUSTAINABILITY **COMMITMENTS**

> Ensuring a responsible & inclusive management P.8

> Developing sustainable production

> Creating shared value P.43

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# A WORD FROM OUR CEO



As custodians of the world's largest reserves of phosphate — a vital element for all plant, animal and human life on earth - we have a genuine responsibility to operate as sustainably and safely as possible, to ensure that the world's farmers have access to the plant nutrients they need to feed a growing world population."



Mostafa Terrab

Chairman and Chief Executive Officer

# ABOUT OUR GROUP

A WORD FROM OUR CEO

# **Our mission**

Contribute to sustainably feeding a growing world population

2019

\$1,45 billion in capital expenditures \$5,62



(LTIFR) compared to 2018.

**74** % **9** 

of expenditures with Moroccan suppliers

-14 %

carbon footprint compared to 2018

inhabitants' annual consumption - it is the water capacity produced by OCP Group



met by clean electricity



million of community

#### An integrated group across the entire value chain









# Leading producer of phosphate & fertilizers worldwide





Custodian of 70% of the world's phosphate reserve

**ABOUT OUR GROUP** SUMMARY A WORD FROM OUR CEO OUR VALUE CREATION MODEL OUR SUSTAINABILITY COMMITMENTS





# Phosphate rock

Phosphate rock is primarily used in agriculture to fertilize soil by either applying it directly or through the use of phosphate-based fertilizers. It is also used to produce animal feed supplements and for other industrial needs.

44 Mt production capacity

41 Mt produced 35.3 Mt exported



# Phosphoric acid

Two types: purified acid used in the food industry (oils, lemonades, cheeses, etc.) and other sectors (pharmaceuticals, detergents, animal feed, etc.) & phosphoric acid used for fertilizer production.

6,83 Mt produced

2.1 Mt exported



Fertilizer can be applied directly or used as raw material for more complex fertilizers.

12 Mt production capacity 10 Mt produced 9.06 Mt exported

# Key figures 2019

clients on 5 continents

strategic partnerships in Research & Development, engineering, IT, maintenance, etc. - including Fertinagro, Jacobs (newly Worley), IBM, MIT, Fraunhofer, Forbon.











OCP is a member of many professional associations









# OUR VALUE CREATION MODEL

#### **INPUT**

The resource we use

#### **BUSINESS MODEL**

How we create value

#### OUTPUT

Value we create



#### **Financial**

\$ 1.59 billion Ebitda (earnings before interest, taxes, depreciation and amortization) \$ 4.74 billion Net debt \$1,4 billion Free cash flow



#### Human

18.906 employees 9000 employees involved in the Movements



#### Intellectual

\$ 61 million Research & Development expenditures 160 R&D programmes



#### Manufactured

\$ 1,45 billion CAPEX (Capital expenditures) 350 customers



#### **Natural**

41 Mt phosphate rock produced 28 405, 32 TJ energy consumption 90.68 Mm3 fresh water consumption



#### Social & relationships

Pact to develop local business ecosystem

3,307 employees volunteering to empower local communities 5,000 days of volunteering as part of the Community Service Program





28% Ebitda margin

34% market share in phosphate rock

49% market share phosphoric acid

24% market share fertilizers



\$ 955 million wages & benefits

19% increase in women in management compared to 2018

47 average training hours per employees



\$ 3,16 billion of total suppliers' expenditures 74% of expenditures with Moroccan suppliers 21% of local purchases (around OCP sites)



+65% of agricultural yield compared to national average in Morroco

+37% in corn yields in Ethiopia

+35% rice yield in Ghana, +24% in maize yields in Nigeria, etc. - with customized fertilizer formula

**256,000** farmers trained in OCP school lab 26 million hectares of soil mapped in Africa

168,404 farmers benefited from the Agribooster program

**30,000** soil analysis by Al Moutmir in Morocco



13,6% reduction of SO2

14,1% reduction in CO2 compared to 2018 30% of OCP Group's water needs met by unconventional water resources

86% of OCP Group's needs met by clean energy sources

864 ha of rehabilitated land



528 Local microbusinesses trained & 30 being incubated

\$ 195 million of community investments -35% increase in increased compared to 2018

\$ 209 million taxes paid to government





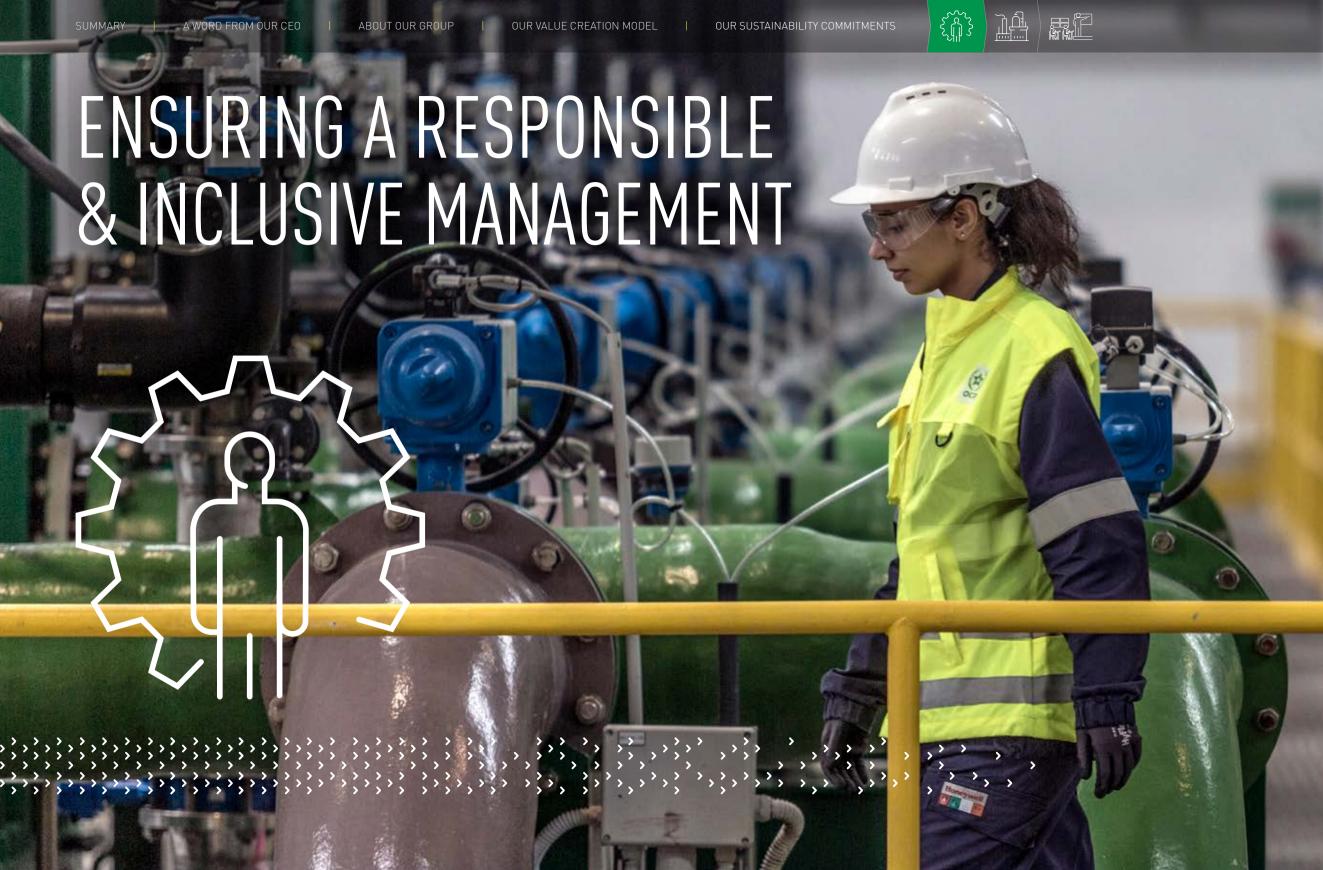














# GROWING RESPONSIBLY

# MUCH MORE THAN A FERTILIZER COMPANY

Beyond the fertilizer industry, we are shaping a diversification strategy to scale up key sectors and skills graviting around our main field of expertise. We want to invest and increase our innovation capacities which will shape the industry of tomorrow. OCP Group is therefore increasing joint-ventures and partnerships with world-class companies, among which:

# **ENGINEERING**

#### **JESA** Jacobs Engineering SA

**JESA** 



# **INFORMATION & TECHNOLOGY**

#### **TEAL** technology service





# **MAINTENANCE**

#### OCP

Maintenance solutions





# **RESEARCH & DEVELOPMENT**

#### UM6P

Mohammed VI Polytechnic University















Back in 2016, OCP Group has been developing an agile, innovative, and inclusive internal governance system through the Movement. The goal is to create new teams – called **situations** – that will enable OCP Group to anticipate future challenges and stakeholder expectations, as well as adapt to an increasingly complex global environment.

# Leveraging intrapreneurship and energies to sustain our business model



#### THE MOVEMENT

Each employee can suggest a new idea, form a team to build the project, propose it, and, if it is deemed relevant, be given the means to achieve this project.



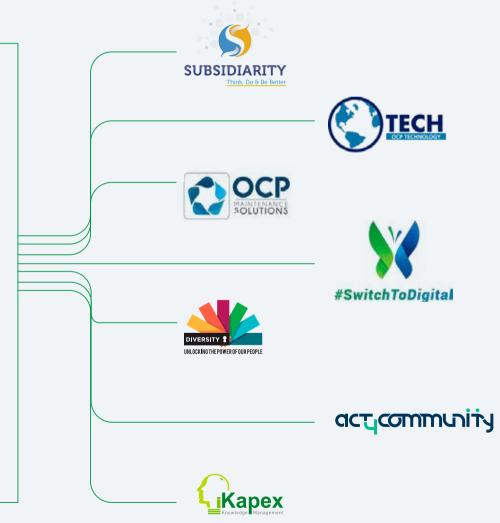
#### **ESTABLISHED "SITUATIONS"**

Gathers a working group with resources and governance to carry out its mandate.



#### **ANCHORING**

Transforms the Situations into a regular activity, business line, or business unit.







# 

In 2019, OCP Group has further structured its approach regarding respect to Human Rights aiming to build a due diligence programme spanning over the following main pillars:



- 1. Integrating Human Rights into new and existing policies;
- 2. Training employees on Human Rights and developing their capacities on Human Rights;
- 3. Engaging with stakeholders on a wide range of Human Rights issues:
- 4. Evaluating risk across its activities:
- 5. Assessing Human Rights impacts in high risk operations;

- 6. Coordinating Human Rights activities through sustainability sponsors and a Human Rights working group;
- 7. Partnering with leading organizations to implement **Human Rights activities:**
- 8. Monitoring and reporting on its performance:
- 9. Strengthen appropriate, efficient, transparent and fair grievance mechanisms.



## **GOVERNANCE TO RESPECT HUMAN RIGHTS**

6 policies defined - including 5 operational policies related to major functional areas identified across the value chain: procurement, financial partnerships & investment, marketing & sales, human resources management and local communities relations



## IDENTIFICATION OF SALIENT ISSUES

9 salient human rights identified which will be the focus of our progress roadmap and actions in the coming years.



#### MANAGEMENT OF SALIENT HUMAN RIGHTS ISSUES

We have developed a progress roadmap to further tackle salient human rights issues available in our website > sustainability :





Our employees



Our communities



Our suppliers

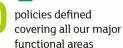


# Key figures 2019

participants to 1-week training and risk assessment workshops on Human Rights



Our roadmap





salient human rights identified and focus of our actions





# Farmer solutions:

Development of new fertilizer formulas and carried out tests to validate their performance.



# **Operations efficiency:**

Reduction of the production's environmental footprint



# Hacking phosphate:

Preservation of the phosphate resource, phosphorus recovery & management of raw materials



# Sustainability & circular economy:

Emissions, energy, water, waste optimized management

**Key figures** 

equivalent to 587 MDH) dedicated to Research & Development - tripled compared to 2017

strategic partnerships including Fertinagro, Fraunhofer, Forbon, MIT, Polytechnic Montreal, etc.

Research & Development projects

industrial pilots







# **DEVELOPING AFRICAN R&D:**

# UNIVERSITY

## MOHAMMED VI POLYTECHNIC UNIVERSITY

An institution dedicated to research and innovation, UM6P is the privileged partner of OCP Group to foster a sustainable development for Africa through sustainable industrialization, rational management of natural resources, human capital development and agile public policies.

#### **Research & Development**

- > Product innovation (special fertilizers, bacteria. biostimulants, etc.)
- > Valorization of cadmium and heavy metals in phosphates
- > Valorization of phosphate by-products (fluorine, phosphogypsum, batteries
- > Sustainable development (energy, water, environment)

UM6P's Living Labs are open to the scientific community and allow researchers from partner universities to test full-scale solutions in key areas (Green energy park, Advanced mining technology platform and Fab Lab dedicated to innovation in Benguerir, Blue water park in Laâyoune, Chemical innovation hub in Safi, Smart cities in El Jadida/Magazan, etc.); are central to OCP Group's research programs. Among renowned partners are Massachusetts Institute of Technology (MIT), HEC Paris, Ecole des Ponts ParisTech, Fertinagro Biotech, the Fraunhofer Institute for Microstructure of Materials and Systems.

#### **Entrepreneurship**

Launched in 2018, the Innovation and Entrepreneurship (I&E) space - featuring different ideation, incubation, acceleration and development mechanisms such as the entrepreneur academy, P Curiosity Lab (PCL), UM6P Ventures, the Bloom Lab, has been fuelled in 2019 with a key start-up program: Impulse



#### **Academy**



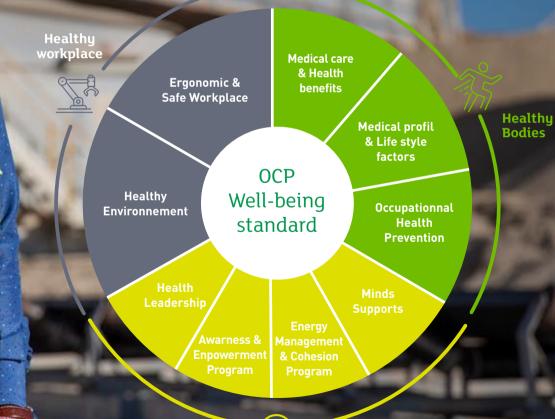






The success of our business comes from the people who work for us. Beyond direct positive impacts on productivity and costs by avoiding repeated absences, medical expenses and insurance premiums, we do believe safe, healthy, and well-rounded workers sustain our business model.

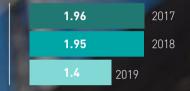
A preventive three-dimensions wellbeing framework has been specifically developed in 2019 to cover all our activities



**Healthy Minds** 

#### **OCP EMPLOYEES & SUBCONTRACTORS**

Combined LTIFR (Lost Time Injury Frequency Rate)



occupational health services and

30

help stations were led by a medical staff of more than 200 people comparing to 180 people in 2018.

#### **OUR MAIN GOALS**





Reach the "independent stage" on the **Bradley Curve\*** by 2020

<sup>\*</sup>The Bradley curve identifies four stages of safety culture maturity: from Reactive, Dependent, Independent to Interdependent.





#### Wellbeing

Beyond the wellbeing at work program detailed page 13, social, cultural, sports and entertainment events are organized in collaboration with all stakeholders for employees and their families. OCP Group has also set up an emergency fund for its employees, their families, retirees to partially or totally cover expenses relating to difficult social/medical situations.

sports halls, clubs and sports complexes available to employees and their families as well as around 1000 partnerships sports facilities.



#### Housing

Property ownership plans were among the earliest social measures offered to OCP employees through mortgage assistance, financial donation, home & land sales in order to become a home owner.

In 2019,

1043 received property

ownership



#### **Children education**

The Institute for Social Advancement and Education (IPSE) is an OCP institution providing high-quality education to children through the use of new technologies, development of language skills, introduction to the experimental approach, and the promotion of science. OCP Group also offers scholarships in order to support the academic sector and ensure equal opportunity.

ISPE schools welcoming 19,000 children of employees in 2019. partnering with 33 prestigious academic institutions.



#### **Vacation**

The group offers its employees and their families a panoply of partner hotels & resorts to spend their holidays in the different Moroccan cities as well as group-specific vacation centers in 2019.

# 5806

children, aged 8 to 14 attracted in the Group's vacation camps during the summer holidays.



#### Retirement

OCP Group is affiliated to the Régime Collectif d'Allocation de Retraite "RCAR", a pension scheme, viable and ensured by the State, as a mandatory basic scheme for all of its associates in order to provide them with lasting pensions after their retirement. Associates can also optionally subscribe to the complementary plan Retraite complémentaire « RECORE » managed by the CNRA (Caisse Nationale de Retraites et d'Assurances). The Group also provides post-employment benefits to its retired employees, which includes a lump sum retirement allowance and medical plans.

# \$62 million

(equivalent to 600,33 MMAD) OCP Group's contribution to the pension plan



#### Giving our employees the chance to volunteer

Always providing new opportunities to thrive, OCP Group offers as well community leave of one to four weeks. outside annual leave, so that employees can join Act4Community and volunteer in their community.

of employees covered by the mandatory pension plan & the optional pension plan

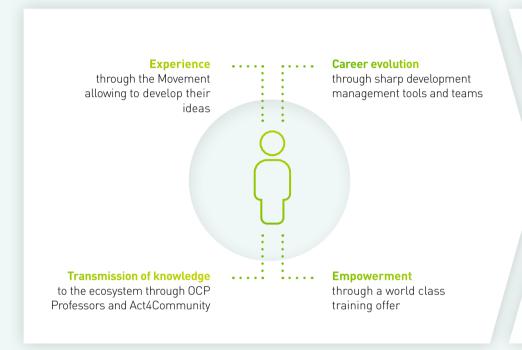








# Discovering new ways to learn



- > The learning institute's mission is to adjust skills in order to adapt to changes in business lines and roles, support ongoing professional development programs, and provide personalized support for employees throughout their careers.
- **UM6P (Mohammed VI Polytechnic** University) constitutes the core of our knowledge ecosystem based on higher education, research and incubation of economic activities. Our main training partner further developed its offer in 2019 around:







- > Industrial Expertise Centers (IEC)'s mission is to train employees in operational
  - activities so that they are able to support OCP Group's industrial ambitions.
- > **OCP Professors** is a mentoring program to capitalize, share, transfer and promote the Group's expertise, internally and externally.

Average training hours per employees

# Geared towards youth

The new talent development program BEYOND was created in 2019 to support the growth of OCP Group and continue to sustain our business model around a 2-year curriculum for young talents with a 4-principle approach:













# 

OCP Group is committed to exclude at each step of work life any and all forms of discrimination related to origin, nationality, religion, race, gender, disability or age, or other grounds established in applicable laws and international norms and conventions.



Recruitmen practices



Working conditions



various sites are now

Diversity Connect'hers

Remuneration



Performance management



Career development

## What has been done so far in 2019:

#### DIVERSITY SPONSORS MEETINGS WITH WOMEN ON SITE

Over **120** employees from different sites were able to meet top management during this tour to exchange views on the group's diversity vision and initiate the development of local Roadmaps.

# 01 02 03

## GENDER DIVERSITY ROADSHOWS ver 100 employees involved in sharing CONNECT'HER 40 women on the

Over **100** employees involved in sharing around the vision between management and the connecters of each site.

#### ROLE MODELS ONBOARDING

Over **30** Role Models onboarded through workshops around the Vision and Diversity challenges for our Group

# latteriges for our oroup

04

#### **DIVERSITY OF DIFFERENT SITES ROADMAP**

Several co-construction and feedback workshops with site management which have brought together more than **120** employees

#### KILLING BIAS SESSIONS

Employees from different sites participated in conferences followed by discussion sessions around unconscious biases and the best ways to understand them in business. This tour reached nearly **150** employees

06



## COACHING "WOMEN @ OCP LEADERSHIP"

Collective coaching & empowerment of women for more than 160+ associates took place in 2019, which aims to identify the challenges of diversity, optimize visibility and clarify

nationalities in 2019

#### OUR <u>M</u>ain Goals

Women in management

16% 2009

**32%** 2019

47 2030

Women Deputy of the Chairman

2020 **25%** 





LISTENED

We are continuously working to build a workplace culture that fosters leaders and allows every person to thrive, contribute and grow. And we think this culture do relies on fundamental values of trust, mutual respect and dialogue.

# 1 Pacte: fostering bottom-up dynamics

In 2019, OCP Group has launched '1 pacte' – a collective intelligence initiative to involve OCP employees and ecosystem in shaping the company's strategy. In a fast-changing world that we all want sustainable, our way of thinking, living, and working needs to efficiently evolve. Different transformational milestones have already been achieved since 2006 such as the UM6P, Movements, OCP professors, Act4Community which

progressively bring humans challenges at the heart of the business strategy. As there is still a long way ahead, 1 pacte aims to gather employees and ecosystem energies, foster strategic dialogue to make together - everyday the right decisions, large and small, to catalyze sustainable change. 1 Pacte is a 'Situation' (anchored 'Movement') which has now been given all resources to co-build a common sense for a better OCP Group of tomorrow.

# Key figures 2019

physical dialogues were held in all over Morocco by 120 connectors (groups of employee's volunteers trained to dialogues).







# GROWING FOR OUR ECOSYSTEM

OCP Group is a vertically integrated group, from phosphate rock extraction to phosphoric acid and fertilizer. Its value chain therefore relies on a diverse supply chain featuring around 4,500 suppliers for essential procurement categories related to raw materials, energy, industrial infrastructures development and transportation.

Percentage of new suppliers assessed using environmental criteria 70% 64% Percentage of new suppliers assessed using social criteria 100% 100% Percentage of local purchases (around OCP sites) 14,5% 14,5%



# Key figures 2019

848

Microbusinesses having benefited from sourcing & dialogue measures

Microbusinesses trained

Microbusinesses qualified for the tendering processes

Microbusinesses integrated in the Local content

300

Volunteers to support microbusinesses

Ecosystem partnerships (Cummins, ContiTech, etc.)

283

Millions USD allocated to local businesses (equivalent to 2,73 billion MAD)







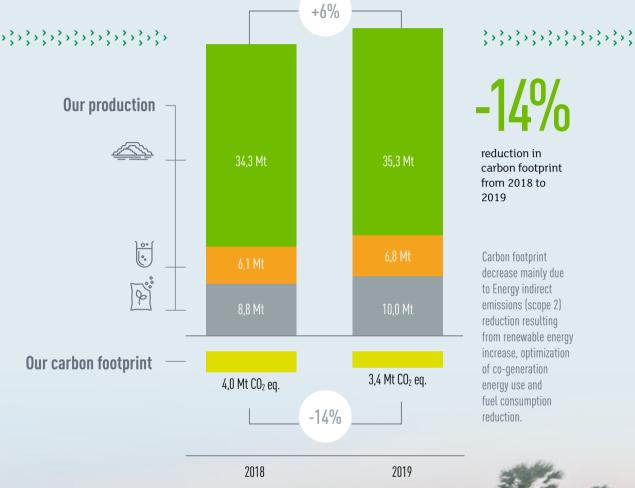




# WALKING THE TALK FOR CLIMATE CHANGE

Facing climate change and aware of our corporate responsibility to contribute to Morocco's goal of 42% greenhouse gas emissions cut by 2030, OCP Group pursues a cutting-edge strategy to reduce its CO<sub>2</sub> emissions - being the only GHG (Greenhouse gas) significantly generated by its activity.

Decreasing carbon footprint over the last decade despite our threefold increase of fertilizer production.



-14%

reduction in carbon footprint from 2018 to 2019

Carbon footprint decrease mainly due to Energy indirect emissions (scope 2) reduction resulting from renewable energy increase, optimization of co-generation energy use and fuel consumption reduction.



**OUR MAIN GOALS** 

50% reduction in the carbon

Achieve carbon neutrality

Planned

sequestration).

**Carbon farming** 3,000 tCO<sub>2</sub> eq avoided

Carbon farming is about

amount of carbon stored in

the soil and vegetation (bio-

changing agricultural practices or land use to increase the



**6.000.000**  $tCO_2$  / year to be avoided

**Energy efficiency** 

Energy efficiency program based

-10% consumed energy

## Green ammonia

1,720,200 tCO<sub>2</sub> eg avoided



Planned

Green ammonia, composed of green hydrogen and nitrogen, can be used as a raw material for producing fertilizers. A pilot project has been designed in Morocco with the Green Energy Park in Benguerir supported by the Fraunhofer Institute for Microstructure of Materials and Systems IMWS.

> Processing

## Wind power plants 373,730 tCO<sub>2</sub> eq avoided Achieved

**Transport** 

Mine reclamation

4,5 million trees planted

Achieved

# **Slurry Pipeline**

620.000 tCO2 eg avoided



Achieved

Compared to the railway conventional transportation, the slurry pipeline allows to transport more phosphate rock and remove all intermediary manutention.  $930,000 \text{ tCO}_2$  will be saved by 2025

# Solar power plants

149,625 tCO<sub>2</sub> eq avoided



C: Ongoing

on ISO 50001

Ongoing

# CO<sub>2</sub> capture

1,000,000 tCO<sub>2</sub> eq avoided



Our objective is to achieve a 25% reduction in CO<sub>2</sub> emissions by 2030 from phosphoric acid production chimneys



Phosphate rock

Distribution

& sales



# Cogeneration

2,036,160 tCO<sub>2</sub> eq avoided



Achieved

Cogeneration consists in recovering waste heat released during the sulfuric acid production within our processing sites to produce electrical energy.

# CO<sub>2</sub> offsetting for staff travel

7,500 tCO<sub>2</sub> eq. - 9,000 tCO<sub>2</sub> eq compensated annualy



Achieved









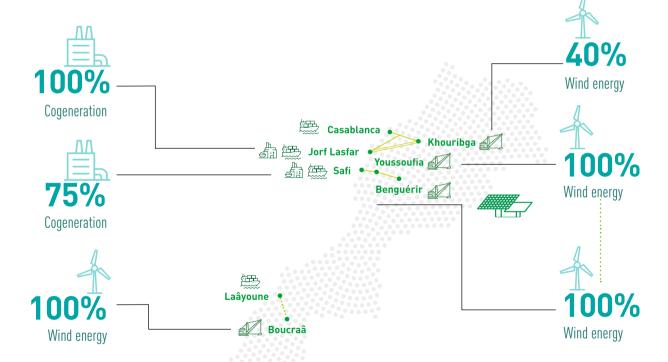
# 100% clean electricity by 2030

Growing industrial capacities to meet the exponential fertilizer demand doesn't have to impact OCP Group's energy footprint. To make our energy mix clean and achieve self-sufficiency, we have developed an Energy Program which relies on:

**Energy efficiency measures** 

Clean energies development

## Today OCP Group reaches 86% coverage by clean electricity



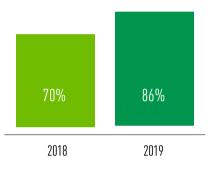
Key figures 2019



(equivalent to MAD 200 million) invested in 2019 for energy-related research.

of the Moroccan clean energy produced by OCP Group

OCP Group's electricity needs covered with clean electricity (both cogeneration & renewable electricity)



## 1st solar decathlon

in Morrocco gathering 1,200 participants from over 20 countries and organized by the Research Institute in Solar Energy and New Energies (IRESEN) to compete to fully design and construct operational solar homes.

#### **OUR MAIN GOALS**







100% OCP Group's electricity needs covered with clean electricity (both cogeneration & renewable energy) by 2030

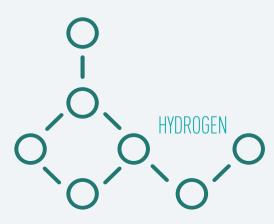
% of coverage by clean energies



# 

# Pilot project

(4 MW electrolysis) green ammonia production capacity at Jorf Lasfar - pilot project is being launched and has been designed by the OCP Group and the Green Energy Park in Benquerir with the support of Fraunhofer Institute for Microstructure of Materials and Systems IMWS. Essential component of fertilizer, ammonia production accounts for more than 1% of global CO2 emissions.



#### **GREEN MOLECULES FURTHER RESEARCH IN GREEN MOBILITY** GREEN AMMONIA • GREEN VEHICULES project with Fraunhofer Institute powered by hydrogen for Microstructure of Materials in our sites and Systems. Green hydrogen, obtained by electrolysis of water using electricity produced from renewable energy sources, can be transformed into many products for the fertilizer production. Green ammonia, composed of green hydrogen and nitrogen, can be used, among other things, as a raw material for producing fertilizers. In 2019, OCP has launched a public tender for the acquisition of a pilot for the green ammonia production at Jorf Lasfar with a capacity of 4t / day (4 MW electrolysis) - construction will start from Q4 2020 for a completion period of 18 months. GREEN METHANOL as well as carbon capture ammonia as fuel and valorisation projects

for tankers



# THE AIR WE BREATHE

OCP Group has been committed to reducing its air emissions many years - the significant ones being sulfur dioxide emissions, fluorine, ammoniac, hydrogen sulfur, and dust. Our management focuses on the introduction of breakthough technologies and continuous monitoring coupled with atmospheric dispersion models:

# **CLOSELY TRACKING** ALL OUR EMISSIONS:

Air quality monitoring stations through stations, measurement campaign led by third parties, and online analyzers on each chimney.

Plum'air solution via a real-time and forecast atmospheric emissions dispersion modelling system.

# SPECIFIC TECHNOLOGICAL DEVELOPMENT

We have invested in cutting-edge technologies to face our most significant emissions:

Fluoride gas and hydrogen sulfur: Gas washing technology.

6U+
millions\$

invested in 8 washing lines for fluoride gas

fluoride gas annual pollutant load reduction compared to 2018

100%

production lines aligned with the World Bank threshold (<5mg/Nm3)

20 millions \$

invested in 17 washing lines for hydrogen sulfur



**S02 emissions:** mainly through the Sulfacid technology commissioned in 2018 & being extended to all processing lines.

170+ millions \$

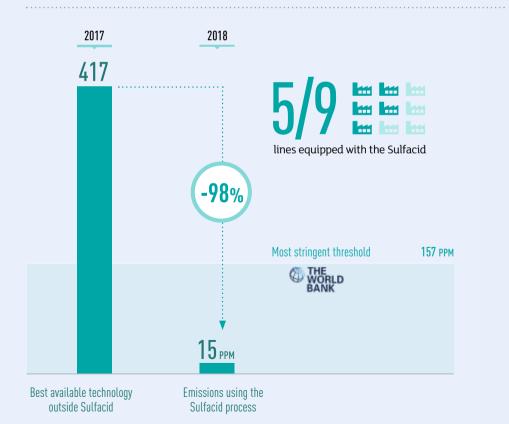
invested in technological breakthroughs to manage SO2 emissions - among which \$56 million achieved in 2019: 3 lines equipped in Safi and 2 in Jorf Lasfar

13,6%

sulfur dioxid annual pollutant load reduction compared to 2018

50%

production lines aligned with the World Bank threshold (< 450 mg/Nm3) in Jorf Lasfar & 38% in Safi



Ammonia: 100% chimneys below 50 mg/Nm<sup>3</sup> and aligned with the World Bank threshold for the ammonia emissions

96% of our chimneus are compliant with

the World Bank

levels

certified ISO 14001: Jorf Lasfar. Safi & Khouribga

## **OUR MAIN GOALS**



Reduce SO<sub>2</sub> polluting load by 50% in 2025

Align 100% of the production lines with the World Bank threshold by 2028

100% of our industrial sites certified ISO 14001 by 2020





# 

# WE ARE WORKING TO GIVE BACK TO THE EARTH WHAT WE TAKE, AND MORE.

Striving for a circular economy, eco-design is the heart of the OCP Group's rehabilitation process that we want industrialized and leveraged by Research & Development. It is structured around a 3-pillar approach:



Integration of the rehabilitation into the planning of the mining operations



**Expansion of the** rehabilitation to the surrounding areas



Support to local and smart agriculture projects

# **⊘** Blue economy: creating both environmental & economic value

We explore new crops and techniques to develop an innovative local agricultural value chain providing both environmental and economic value for the local communities.

In 2019, we have tapped into the potential of thistle and launched 4 experimental fields in Khouribga, Youssoufia and Benguérir to create both short and long term value:

#### Short-term socioeconomic value



Cellulose

Fodder

Aviculture

Fatty acid



5,25t/ha i.e. 1,142 \$/ha (hectare)

4 tonnes barley equivalent/ha i.e. 5,296 \$/ha

480 Kg proteins/ha i.e. 150 \$/ha

400 Kg/ha i.e. 16,199 \$/ha

#### Long term environmental value

Thistle will regenerate the fertility of the soil with a concentration of more than 15% in vegetable carbon - thanks to its roots - in the coming 20-25 years; and will enable the transition to a higher value agriculture.





# **⊘** Unleashing the potential of nature

Harnessing arid zone to capture CO<sub>2</sub> emissions and halt climate change is one of the keys of our rehabilitation approach. Indeed, planting arid, semi-arid and former mining sites areas could provide an important sink of CO<sub>2</sub>. In tripartite partnership with the UM6P (Mohammed VI Polytechnic University) and St1, a Finnish energy company, the Carbon farming project should be carried out in three phases: a pilot project, a demonstration and a large-scale project. Launched in October 2018, the pilot project has been ongoing in 2019 and will span over 3 years to maximizing the CO<sub>2</sub> sequestration per hectare and per liter of water used.

Key figures 2019

Farmers trained

OCP Group's volunteers

Local cooperatives supported

675 Jobs at stake



4,5 million trees planted



Hectares of rehabilitated land

returning exploited lands to their original state.

2017

\*Rehabilitation includes reclamation and planting. Earthworks involve

2018

2019

509

707

## **OUR MAIN GOALS**







Redevelop twice the land exploited

# **Carbon farming**

A carbon farming pilot project is being launched on our Benguerir site to increase the impact of GHG capture.







Facing increasing demand for fertilizers, and Morocco increasing water scarcity, OCP Group has been running a water program based on the circular economy principles to sustainably ramp up production and ensure food security.

# 1. WATER EFFICIENCY



wash phosphates in our mines is recycled



optimisation of water saved through the Slurry Pipeline compared to conventional transportation - the train



-25% of raw water supply thanks to the development of innovative processing

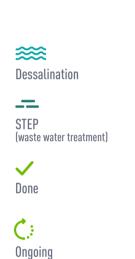
infrastructures







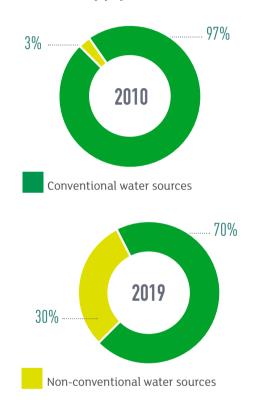








# **Evolution of industrial fresh** water supply sources



#### **OUR MAIN GOALS**









15% water total consumption reduction by 2024

100% water needs covered by non-conventional sources by 2030

Reach Zero effluents coming from any form of freshwater by 2028



# 3. IMPROVING COMMUNITIES' ACCESS TO WATER

We are continuously working to provide local communities with access to drinking water through three main actions carried out in 2019:





# Connection to the ONEP\* network with installation of water fountains

water fountains set up and maintained in 34 douars and 7 cities surrounding Khouribga as well as municipalities of M'zinda, Hay Molay Rachid and Hay Essalam in Youssoufia but also Ouled Ahssine and Sidi Abed benefiting thousands of families

demineralization unit of by reverse osmosis of saline water from the drilling well at Boucraâ in collaboration with the Municipality of Boucraa and the Laâyoune Sakia El Hamra Region with the ONEE (ONEP's water department)

\*National operator of electricity and drinking water



# Wells installation in villages near our production sites

wells dug and equipped in 58 douars in Youssoufia and Rhamana as well as Ouled Ahssine and Sidi Abed Jorf municipalities benefiting 30,000 families in collaboration with the local authorities, microbusinesses and associations.



1. Identification of douras and local associations to encourage local ownership



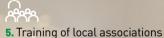
2. Identification of the digging point in partnership with local authorities and douars' residents



3. Commitment of the association on the management and maintenance of wells



4. Local excavation and business equipment



and maintain wells

and young people to manage

# NEED TO PRESERVE

Humanity today consumes the resources equivalent to 1.8 planet earths to meet its needs, and this ecological debt will double as a result of population and economic growth. As leader in the fertilizer industry, our challenge is to meet growing consumption needs and guarantee food security while using a minimum of resources. That is why we transitioned to a circular economy model.

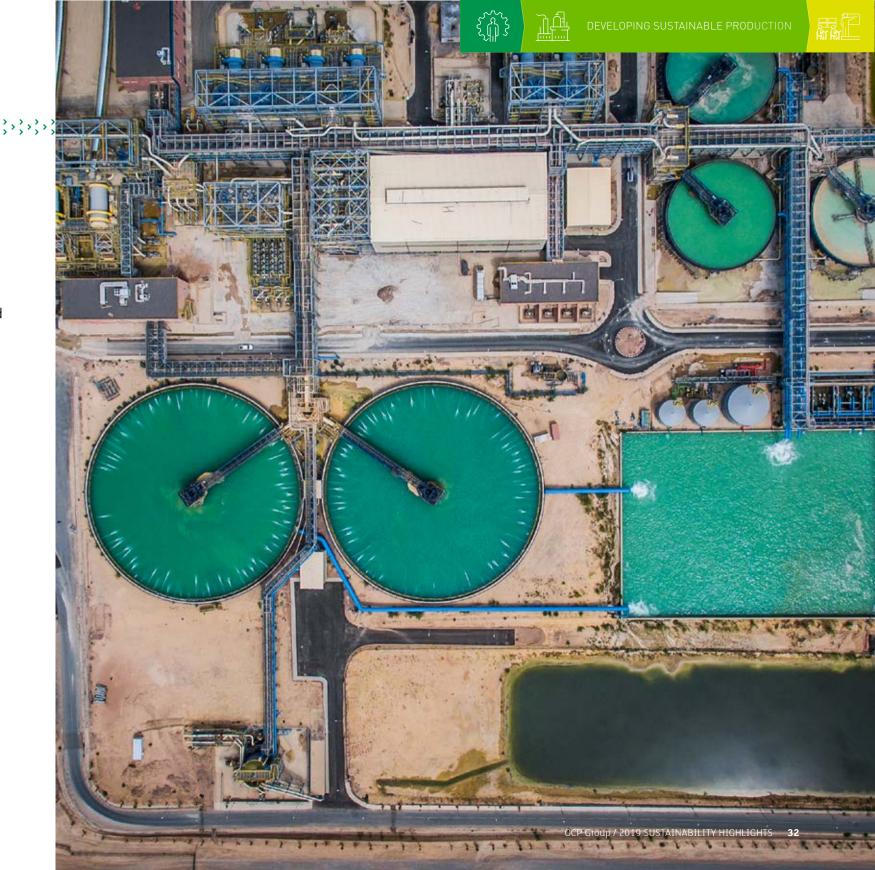
# PRESERVING PRECIOUS PHOSPHATE RESOURCES

# 1. Recovery of low phosphorus content phosphates

33%

of Moroccan phosphates, considered to have a very low phosphorus content, became economically viable and exploitable through the reverse flotation process

New fertilizer made from low content phosphate that used to be stored as mining waste. Rich in nutriment, it will be specifically adapted for tropical climates





# 2. Recycling by-products

Generated during the various stages of production, by-products could be recovered and valued as inputs. Phosphogypsum is our main byproduct resulting from processing phosphate into phosphoric acid. OCP Group has initiated a strategy to study all possible ways of valorisation and taking them from the laboratory to the field. In 2019, we have further developed the following initiatives:



#### Road

as an alternative to traditional materials that we might run out of in Morocco. Phosphogypsum mixtures have been studied to comply with both the mechanical characteristics of road construction and international environmental requirements.



# Agriculture

Using phosphogypsum as an amendment to saline soils and affordable fertilizer to improve soil fertility. Pilot tests are running on different types of soils and crops in partnership with INRA (National Institute for Agronomic Research) and the UM6P (Mohammed VI Polytechnic University).



# Thermal Decomposition

through laboratory tests launched in 2019. While phosphogypsum is only CaSO4 (Calcium Sulfates) hydrated, its thermal decomposition into CaO and SO<sub>2</sub> will produce clinker and recyclable sulfuric acid in OCP Group's industrial activity.



# Construction

Laboratory tests and an industrial pilot project are on the pipe in the cement industry. Moreover, a research and development mission for the valorisation of PG in bricks and agglos was launched by OCP Group in partnership with the Public Laboratory for Tests and Studies (LPEE).



# 3. Phosphorous recovery

Together with JESA, we has designed and launched a feasibility study for integrating phosphorous and nitrogen nutrient recovery systems into three existing wastewater treatment facilities in Khouribga, Benguerir and Youssoufia. OCP Group is exploring the possibility of additional feasibility studies in the regions of Oued Sebou and Oum Rbii.





# CLOSING THE LOOP: FROM WASTE TO RESOURCES

Vanadium catalyst



#### Ferrovanadium & silica

Aligned with its Circular Economy program, OCP Group is transitioning away from the linear economy and turns all industrial waste into local resources.

Together with a Morrocan SME (Small & Medium Enterprise), we have developed a project to recover the vanadium present in OCP Group's used catalysts. It consists of extracting vanadium oxide from the vanadium before producing ferrovanadium - used in the steel industry - and silica - used in the cement industry.

1,500 m<sup>3</sup> of used vanadium catalyst waste recovered

#### **Hydrocarbon** waste



#### Fuel, diesel, black carbon, and electricity

In 2019, we have been working to get the first unit pyrolysis in Morocco at the Khouribga site - expected to be commissioned in 2021 - before being deployed to all operating sites.

tons per year of hydrocarbon waste incl. some hazardous waste like used oil into fuel, diesel, black carbon, and

#### Sulphur ash (



#### Sulfuric acid

Sulphur ash from the sulphur smelting and filtering facilities at OCP Group's processing sites have been under further investigation in 2019 to be treated by hydrometallurgy and produce 98% sulphuric acid.

tons of waste

## **OUR MAIN GOALS**





**Phosphogypsum** storage by 2023

**Conduct Life Cycle Assessments** (LCAs) to assess environmental impacts along the products lifespan.

Full recovery of phosphate and other elements present recovery of elements in the rock

70% of hazardous waste recovered by 2023

80% of non-hazardous waste recycled and valued by 2023



OCP Group is continuously improving its products and services offer towards a smart agriculture around the 4R's framework to provide the Right fertilizer type to crop needs in the Right place at the Right time and at the Right rate. It embeds every actions we take, large and small, to provide sustainable answers to farmers' needs:



# **Availability**

Are farmers able to access a supply of fertilisers?



Are they using the correct customised fertilisers for their crops and soils?







# Capacity building

Do farmers know how to use them effectively?



Can they afford to purchase fertilizers?











# **Availability**

Beyond its Moroccan production capacities, OCP Group heavily invests in production and logistics in many other African countries, including fertilizer blending and storage facilities. These projects are important because they allow us to reduce costs for farmers and be more agile and responsive to local needs.

\$2.4 billion

investment in Ethipia & 2.5 million tons of domestic production planned capacity











# Customisation

### **Innovation inspired by nature:**

In-depth assessment of soil and crops response

Detailed assessment of current agronomic practices

Geospatial technologies for developing nutrient management platforms

new tailormade formulas introduced in 6 countries and ongoing introduction of other 23 new formulas in 11 countries.

field trials done in different countries, targeting different crops and covering many agro-ecological zones and farming practices.



Countries covered by fertility mapping: Burkina Faso Guinea Madagascar Togo Rwanda \* Senegal Cameroun **Ethiopia** 

### The Mohammed VI Polytechnic University (UM6P)

launched in 2019 "IMPULSE", a world-class start-ups acceleration program with the support of OCP Group and its subsidiary OCP Africa. Impulse is open to talented entrepreneurs in agritech, biotechnologies, nanotechnologies and mining technologies to foster innovation for African sustainable development.

UM6P and OCP Group signed an agreement in 2019 with Fertinagro Biotech - global Research & Development reference in sustainable agronomic solutions - to develop, along with leading Spanish Universities, chairs that train researchers who subsequently serve in companies that provide sustainable solutions for the development of African and world agriculture and livestock.

**Dedicated business units:** Bio-Agritech business unit for better nutrient absorption, higher resistance to different climatic stressors (heat, rainfall, etc.), and higher nutritional value for fruits and vegetables. Customization and eco-design are at the heart of this new agribiotech market in order to reduce product footprints throughout their life cycles, from production to soil uptake and product use. The Agri-Edge business unit dedicated to precision farming exploits data, algorithmic models, agronomic know-how, and advanced technologies, including satellite imagery, drones, and sensors.









# **Capacity Building**

Among our educational tools, OCP School Lab (OSL) aims at increasing the yields of smallholder's farmers on strategic crops by offering:

A School: A mobile school that offers interactive training sessions with live demos and videos on good agricultural practices

A Lab: A mobile laboratory that offers soil-testing using latest innovations (X-rays, big data and machine learning) and live information on soil needs and fertilizer recommendations





**Farmers** outreached by OSL program

115,000

2018

256,000

2019



Fertilizer recommendation reports

50,000

70,000



Villages visited by OSL caravans

+1,500



Free soil tests provided directly to farmers

30,000

40,000



Mobile laboratories traveling across Africa



Countries: Ivory Coast, Senegal, Burkina Faso, Togo, Ghana, Nigeria, Kenya, Tanzania



# **Affordability**

Farmers are still facing low and unstable livelihoods which can be tackled with more inclusive and resilient business models to sustain the whole agrifood value chain. OCP Group's efforts do focus on improving access to both financial and human capitals while creating adapted mechanisms to make them productive in a sustainable manner. In addition to providing agricultural education, we are thus committed to assisting farmers identify financing solutions and develop the business skills needed in today's marketplace.







# AGRIBOOSTER:

Meeting availability, customization, capacity building & affordability needs of African farmers

The Agribooster program is an inclusive and customized end-to-end solution that brings together different stakeholders of the agriculture value chain to provide farmers with the best conditions to increase their yield, incomes and livelihood.

Inputs & Services

**Distribution &** Supply Chain

**Post-harvest** Operations & Supply Chain

& Distribution

Market Linkage

**Output Buyer** 



### **Inputs**



















**Isolated Farmers** 

Coorperatives

**Commercial Farms** 

Training & Follow-up













### **Key figures 2019**

Farmers covered by Agribooster

168,404

average yield

30%

covered by the Agribooster: Ivory Coast, Nigeria, Ghana, Kenua, and Senegal



in rice yield in Ghana with customized fertilizer formula compared to standard ones



in corn yields in Ethiopia with customized fertilizer formula compared to standard ones



in maize and soubean yields in Kenya with customized fertilizer formula compared to standard ones



in potatoes yield in Rwanda with customized fertilizer formula compared to standard ones



in maize yields in Nigeria with customized fertilizer formula compared to standard ones







Meeting availability, customization, capacity building & affordability needs of Morrocan farmers

Key figures		2018	2019	
	Agronomists	30	100	
©	Provinces covered	20	70	
	Farmers covered	10,000	30,000	
	Soil analysis	10,000	30,000	
	Demonstration platforms	2,000	4,000	
<u>ራ</u> ለተኛት	Trainings	4,000	14,000	
	Apps & digital tools	0	6	
	Supported cooperatives	100	400	
1	Sales point of Smart Blender	0	34	

### **GROWING DIGITAL:**



### **AGRIPEDIA:**

To access scientific knowledge to facilitate decision-making



### **AGRIAGENT:**

To manage agronomists'



### **AGRIDISTRIBUTORS:**

To allow distributors to efficiently manage NPK (fertilizers composed of phosphorus, nitrogen, and potassium) production.



### AGRITRIAL:

To follow in real time the demonstration platform outcomes



### @tmar:

To facilitate access to free agricultural guidance for each farmer in Morocco

Launched in 2019, the @tmar app already covers several of the most widespread crops in Morocco: cereals, pulses, arboriculture and horticulture. >









# Digital services: focus on @dtmar app





### TRACK MY PLOT:

a service that provides the farmer with assistance tools to track his plot throughout the technical crop route.





**WEATHER:** the farmer is informed in real time through the most precise weather data and forecasts for his region (precipitation, evapotranspiration, wind, soil humidity, etc.)





MY NPK: a scientific tool to guide the farmer in the choice of NPK (phosphorus, nitrogen, potassium) fertilizer for optimal yield according to the agro-climatic potential of the region, his plot's soil analysis and the culture he intends to undertake. In the absence of soil tests, this service recommends the most appropriate regional fertilizer formula to the farmer.





MARKET INFORMATION: an information service on world stock prices of agricultural products that could be interesting for both farmers and the ecosystem.farmer.





### **PROFITABILITY SIMULATION:**

this service allows the farmer to adopt an economic approach which consists in confirming the viability and profitability of any speculation before its execution





**DOCTOR OF PLANTS:** thanks to artificial intelligence, this tool helps the farmer to identify the bio-aggressor of his crop and offers suitable remedies. All the farmer needs to do is take a picture of the sick plant and we will quickly provide him with a diagnosis and control strategy.

### **OUR MAIN GOALS**







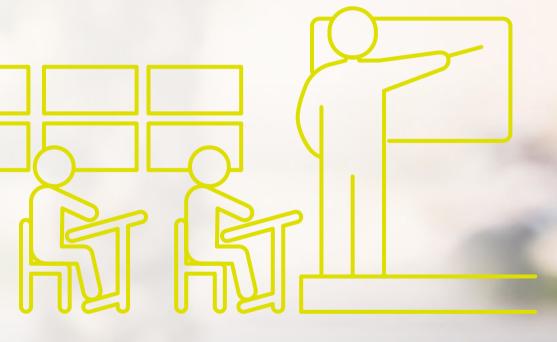
Doubling the R&D budget by 2022

Support balanced soil fertilization based on the 4R principles & Develop customized products

Develop external partnerships and end-to-end ecosystems as to maximize synergies and allow cost effective, farmer centric supply chain



# CREATING SHARED VALUE





OCP Group is a custodian of 70% of the world's phosphate; but there is a resource even more precious than the one we mine: people. We do believe business can only thrive in a thriving society; therefore we aim to thoroughly understand every impact we have and take daily decisions, large and small to create shared and sustainable value for all our stakeholders.



**UNDERSTAND** 

**ANSWER NEEDS** 

Key figures 2019

million of community investments

increase in community investments increased compared to 2018





867 students in the UM6P (Mohammed VI Polytechnic University)

**1.117** students enrolled at the Schools of Excellence

**3,142** students receiving scholarships

**JOB CREATION** 



\$283 millions allocated to local businesses.

88 local cooperatives created

**CULTURE** 



**14,600** members of the Khouribga media library

2,549 beneficiaries of Mine d'Art cultural trainings, workshops and masterclass

**HEALTH & WELLNESS** 



7,461 beneficiaries of free consultations thanks to medical caravanes

10 health centers rehabilitated

**SUSTAINABLE CITIES** 



**1,300 ha** developed within the Benguerir Mohammed VI Green City

**\$2.11 billion** planned in the Foum El Oued-Laayoune



Launched in 2018, Act4Community is fuelled with dedicated teams for each operational sites and backed by OCP Group's resources. It also hinges on a network of volunteer employees – who can donates up to 30 days of their time annually.





# BEST-IN-CLASS EDUCATION:

OCP Group supports education at every level and stage of life – developing complementary institutions to fit all training needs.

# A comprehensive offer and multi-site implementation



2018

2019

සේව සේව සේව සේව සේව ස්ථා ස්ථා ස්ථා

Schools rehabilitated, equipped or sponsored with 21,520 children beneficiaries

Students enrolled at the Schools of Excellence

Prepares students for higher education and preparatory classes for the Grandes écoles.

Students in the digital shools

1337

YouCode,

Free and accessible to all, digital schools are based on a participative learning approach to foster IT talents.

342

867

Students in the UM6P



Hub of knowledge dedicated to research, high-level education and innovation to support the sustainable development of Africa.



1337 'YouCode

Digital schools: 1337 and Youcode are Morocco's flagship IT training schools. They are completely free and accessible to all. No diploma or computer knowledge is required as a prerequisite. Its pedagogy is based on peerlearning, a participative approach that allows students to express their creativity by learning through working on projects. To train tomorrow's coders, rethinking the learning process and transforming IT into a fun and exciting discipline was necessary. In addition to the Khouribga and Youssoufia campuses, a school has been inaugurated in Benguerir in 2019 as well as in Safi. El Jadida will welcome a campus by 2020.



**Digital learning lab:** 4 production studios, 12 new planned in 2020 and MOOC.



Gamification: International Digital Center to develop technologies augmented/mixed reality to become familiar with industrial installations, training, education.



School of collective Intelligence spanning cognitive and data science, ethics and innovation.



**Innovation** through a set of initiatives developed to foster entrepreneurial and innovation capacities:













Sandbox Innovation Fund Program
Massachusetts Institute of Technology





# **Providing equal opportunity**

Key figures	2018	2019
-------------	------	------

Students receiving scholarships	1,710	3,028
Students having received scholarships enrolled in the French Grandes Écoles, the Benguerir School of Excellence, and UM6P	92%	90%
 Students having benefited from private tutoring	8080808080 000000000000000000000000000	2,145

$\langle \Omega \rangle$	Young people reintegrated in the job market through employability	507	760
	program and targeted training  Training given to young people to	••••••	

$N \subset N$	Medical and social centres	5	10
	People with disabilities supported through the medical and social centres	2,200	3,232





# Developing entrepreneuship

OCP Group has strengthened the following programs to encourage its stakeholders to take on new opportunities, face setbacks and bounce back quickly, be resourceful, creative and independent:

- Training to local small businesses including both soft and technical skills
- Incubation of local microbusinesses. Two new incubators has been set up in 2019: L'Fabrika & DigiK Valley to develop digital mining solutions – with a total capacity of 110 start-ups.
- Financial and human resources to advise small
- Specific access of Small & Medium Enterprises to OCP Group's procurement



Our procurement approach

### **Key figures 2019**

Local microbusinesses trained

Local microbusinesses integrated into the local market (representing around 700 jobs)

Volunteers to support microbusinesses

Local microbusinesses being incubated



Local microbusinesses created together with 20 supported microbusinesses

Women supported through the Women Entrepreneurship progam

Start-ups created through the IT Accelerator in partnerships with AMIDEAST and Microsoft

Projects funded in Laayoune, Boujdour, Dakhla, Tarfaya, Es Semara



# **Encouraging social economy**

OCP Group has been further working the following leverages to support social entrepreneurship:

- Diagnostics of local needs
- Training of local cooperatives and associations
- Creation of local cooperatives and associations
- Financial and human resources to advise local cooperatives and associations
- Access to market through commercialisation initiatives (OCP in-house, local, regional & national fairs

### Key figures 2019

267 Local Cooperatives trained & advised Farmers trained

Orders to local cooperatives

772.220 DH

Human resources to advise local cooperatives

Jobs at stake in the local cooperatives trained & advised



### Developing a smart quinoa value chain

Started in 2018, the project aiming to improve food security in rural communities of Rhamna has been further developed in 2019. The three-year project is implemented in this province where a significant part of the population lives below the poverty line. Progress is limited by the lack of efficient genetic material, low process and valorisation, limited mechanization, etc. During the first two years of the project, an economically viable business model was developed throughout the whole quinoa value chain:

- Introduction of high-performance varieties of quinoa and development of a seed production system
- Adaptation trials of new varieties (developed at the International Center for Biosaline Agriculture in Dubai) carried out at the UM6P experimental farm and among farmers which show very good results compared to local seeds chosen by the farmers
- Promotion activities including the first guinoa promotion workshop led by Chef Khadija, jury member of the Master Chef Morocco. The project also supported the participation of the cooperatives involved in the SIAM (International Agricultural Exhibition in Moroccol 2019 in Meknes
- Capacity building among 300 beneficiaries including more than 80 women and 200 farmers through 6 technical training sessions on good practices to produce and value quinoa

# Sharing our expertise to develop a sustainable agriculture



OCP Group is rehabilitating its former mining sites to enhance both the environmental value of soils and economic empowerment of local communities through smart agriculture.



We are also continuously improving our 4R framework to provide sustainable answers to farmers' needs: availability, customisation, capacity building and affordability.





OCP Group thinks culture and art convey essential values – expression, harmony, creativity, etc. – on which a sustainable society relies on. That's why we:

- Enhance Khouribga media library that offers wide cultural programs, workshops, training, shows, exhibitions, an social actions in schools and villages. In 2019, it worth noticing the new proximity culture animations program launched with 60 local associations.
- Organised the first edition of the Mine d'Art program in Khouribga a cultural incubator aiming at valuing the Khouribga heritage and generate local companies around art, musics, dance, cinema, etc.
- Launched the Art and Science project through the UM6P (Mohammed VI Polytechnic University) to promote Moroccan craftsmanship (tapestry; leather goods, etc). The main objectives are to develop arts

   with Rhamna carpet as a starting product – through new techniques and technologies while preserving ancestral know-how.

Key figures 2019	2018	2019
Members of the Khouribga media library	3,495	14,600
Actions organised in the media library	<b>750</b>	1,500
Beneficiaries of Mine d'Art trainings, workshops and masterclass		2,549
Cultural projects incubated during the Mine d'Art program		74





Healthy body is what enables us to literally move forward every day. That's why OCP Group keeps on:

- Ensuring medical caravanes with multidisciplinary health services
- Rehabilitating health centers
- Providing medical equipment (wheelchair, glasses, hearing devices, hemodialysis, etc.)
- Developing sports for the youth through NBA programmes, OCEJ (Olympique Club El Jadida) programs – sports events, talents coaching, infrastructures improvements – and Tadla football lique with two local foot schools, championships and talent hunting mechanism.

Key figures 2019

2018

2019

Beneficiaries of free consultations thanks to medical caravanes

8,961 7,461

Health centers rehabilitated



NBA program in Youssoufia and Khouribga:

90 trained and certified coaches, 2 courts developed and run by volunteers and local associations.







# BUILDING SUSTAINABLE CITIES

Over the last century, OCP Group has been building cities to house workers. Strengthened by this historic experience, we are now developing sound ecosystems able to create long-term value for communities as a whole. This goes through an holistic urban design to enable each and every one of us to learn, work, share in a sustainable manner.

# Benguerir Mohammed VI Green City



Academic excellence & research a value chain of education excellence and comprehensive applied research with state-of-the-art equipment and living laboratories.



Economic development: an economic activity zone dedicated to innovation players with a range of specific services and support.



Urban attractiveness & sustainability: a city with quality, sustainable and smart urban amenities and living spaces, combined with a real estate offer and attractive services.

By 2045

### Key figures 2019

of farming space

of green belt along 4 km with 5 oasis

de talwegs

,©₁	ha	1,300
The state of the	Inhabitants	100,000
	Residential units	25,000
<b>P</b>	m² green space per inhabitant	20
	Students & researchers	20,000





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By 2045

## **Key figures 2019**

of green belt along 4 km with 5 oasis

of farming space

de talwegs

50,000

<u> </u>	ha	1,300
8	Inhabitants	100,000
	Residential units	25,000
ф	m² green space per inhabitant	20
	Students & researchers	20,000



Student campus

Media library









### KHOURIBGA GREEN MINE

The Khouribga Green Mine is an urban area under development as part of the reclamation of former mining sites. This 300-ha area is home to a Green Mine park, a Central Mall (business services, commercial spaces, office spaces), facilities for the population, including a multiplex and media library, hotels and real estate, and training centers for improving employability. The media library and Central Mall are already operational.



### MAZAGAN CITY CENTER

The Mazagan City Center, geared towards skilled trades, innovation, and research, is also being developed. Covering a 1,300-ha area, the project will include 294 ha of green spaces, a Research & Development and innovation zone for the processing and agribusiness sectors, an academic and training cluster, a business incubator, tourism and cultural facilities (convention center, exhibition center, artisan village), a tertiary business area, and a residential area.



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